

Capabilities of DER Session – Tom Starrs Introduction

- SunPower is:
 - A global solar power solutions provider, founded in 1985, based in the U.S., headquartered in Silicon Valley
 - About \$2.5B in annual revenues, 7,000 global employees, 1000 in the U.S.
 - The most diversified company in PV: manufacturing, systems integration, construction, O&M, energy services
 - Serving every channel: residential, commercial, industrial, power plants
 - In markets around the world: U.S., Latin America, EU, Africa, China, Japan, Australia, etc.
- Tom Starrs is:
 - An advocate for renewable, sustainable, low-carbon energy for 35 years
 - A ridiculously overly-credentialed academic wanna-be who loves the dynamism of markets and competition
 - A recovering attorney who recognizes the importance of policy in shaping highly-regulated markets like electricity
 - An eight-year SunPower veteran – which is a longer tenure than any other position in a checkered career
 - A board member of SEPA, SEIA, CEERT, and WEF