

## Purchasing Your First Home: Webinar presented by the Maryland Smith Young Alumni Council

## Facilitated by Austin Carroll '14



Austin Carroll is a Maryland/DC-based real estate agent and investor who is committed to promoting positive community and economic growth in local neighborhoods. Austin managed single-family home renovations and residential and commercial portfolios for NVR Homes and The Menkiti Group during and after college at The University of MD Smith School of Business.

Today, he is the founder and owner of the Blue Key Real Estate Team based in Baltimore City. Austin has helped over 250 clients (many being first time homebuyers) purchase properties and is a top 10 real estate agent in the Keller Williams MD/DC region.

His journey and passion for real estate started when he bought his first home in 2014 immediately upon graduating from UMD. Austin personally owns over 50 investment units in Maryland and is passionate about teaching others how to generate opportunities for wealth creation through real estate.

He enjoys playing Catan and traveling with his wife Callai in his free time.